

## Northwestern Mutual

### \*Career with a Purpose: The Financial Advisor Opportunity\*

You'll have the unique opportunity to create your own destiny and potentially have a lifelong impact on the lives of your clients, families, and your community. Northwestern Mutual offers a personalized approach to uncovering financial solutions tailored to each client's individual needs.

\*Your goal is to discover each client's needs and goals and help map a path to meet them. You will:\*

- \* Decide how to build your practice by choosing your clients and the markets you want to pursue

- \* Build your business to the level of success to which you aspire

- \* Have an opportunity to achieve financial independence with a rewarding career that can offer flexibility for family, friends, and leisure-time activities

- \* Have access to powerful sales tools and a large network of support

- \* Be responsible for efficiently and effectively driving sales and developing relationships with clients by understanding their goals and objectives

- \* Northwestern Mutual will provide consulting resources to help you discover and build your markets to develop a successful practice as a Financial Advisor including:\*

- \* Developing your business and marketing plans

- \* Extensive training and coaching from certified trainers

- \* Access to knowledgeable groups of Financial Advisors and specialists to assist you in sales objectives

At Northwestern Mutual, we're committed to mutual success. You'll find people with varied experiences and perspectives in an environment that emphasizes teamwork and collaboration. For us, diversity means valuing and respecting differences so that we bring out the best in each other. You can be yourself while building your career here.

\*Desired Financial Advisor Qualifications:\*

- \* Bachelor's Degree

- \* Strong interpersonal skills

- \* Self-starter and highly motivated

- \* History of personal success

- \* Previous sales experience is a plus

- \* Prior experience in finance is NOT required

\*About Northwestern Mutual:\*

Northwestern Mutual – One of the "World's Most Admired" life insurance companies according to the 2015 edition of FORTUNE® magazine, Northwestern Mutual has been a leader in providing financial security to clients for over 150 years. Founded in 1857, our company is well-positioned to help manage financial risk and achieve financial security in today's complex world. Through a needs-based process, Northwestern Mutual helps clients determine their financial security needs and then address those needs using a wide range of products. For clients seeking personal financial security, or security for their business or estate, Northwestern Mutual and its subsidiaries offer an array of solutions, including permanent and term life insurance, disability insurance, long-term care insurance, annuities, and investments.

\*Our offices are located in Fairfield, downtown Stamford, Westport and Wilton, and a satellite office in NYC.\*